



# General Assembly AHK Ukraine 19 March 2026

HYBRID

- 1. Opening of the General Assembly**
  - Opening remarks by Oliver Gierlichs, President of AHK Ukraine
  - Appointment of the Secretary of the General Assembly
  - Establishment of a quorum
  - Announcement of the agenda
- 2. Status / Activity report AHK Ukraine**
- 3. Admission and exclusion of members (Voting)**
- 4. Election of Board members (Voting)**
- 5. Approval of the annual financial report for 2025 (Voting)**
- 6. Approval of the budget for 2026 (Voting)**
- 7. Presentation of the 2026 Action Plan**
- 8. Announcement of the voting results**
- 9. Acknowledgment of outgoing Board Members & Committee Heads**

## MANAGEMENT TEAM



**Reiner Perau**  
CEO AHK Ukraine

**Members, PR**



**Nataliia Hryshchenko**  
Deputy CEO, Head of the  
Rebuild Ukraine Team

**Advocacy, HR**



**Adrian Schairer**  
CEO of subsidiary  
DEinternational

**Services, Productivity**



**Mykola Boichuk**  
Senior Manager  
Advocacy und GR



**Sonja Rentz**  
PR und Social Media  
Manager

NEW COLLEAGUES



**Anastasiia Mysik**  
Project Manager  
Market Consulting



**Oleksandra Yevstafyeva**  
Consultant in Legal Affairs



**Anna Bondarenko**  
Office Manager

# ACTIVITY REPORT

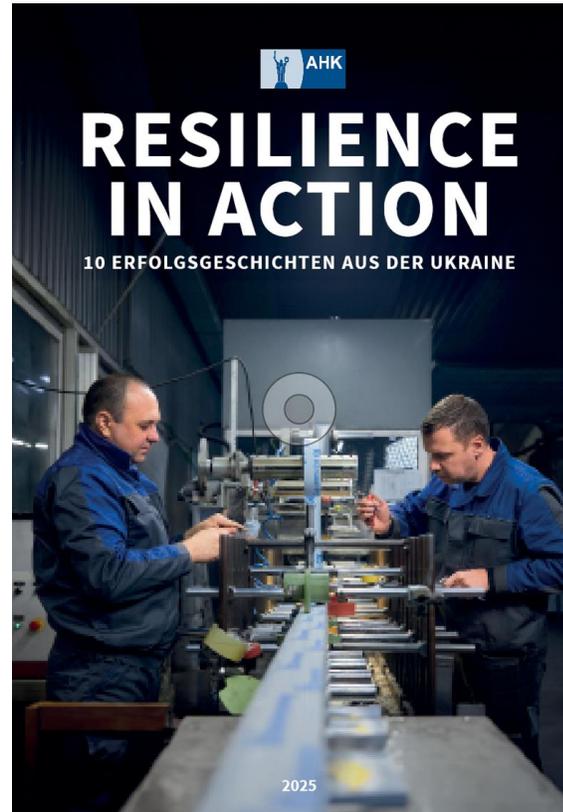


- **AHK Updates – 59**
- **Publications – 2**
- **Policy Paper – 1**



- **Consulting** – Providing individual consultations and information sessions
- **Market & Energy Updates**
  - Insights into Ukraine's economic landscape: sector development, available funding options, and insurance opportunities
  - Key updates on energy sector reforms and infrastructure recovery
- **Collaboration with regions**
  - 4 MOUs signed (Kyiv Chamber of Commerce and Industry, Kyiv region, Rivne region, Cherkasy region)
  - Webinar on investment and business opportunities of Ukrainian regions
- **Events & Roundtables** – Informational sessions for businesses & investors (energy, Ukraine's recovery, funding, PPP etc.)
- **Advocacy & Policy Work** – Strengthening cooperation with government agencies and protecting companies' interests.
- **International and Local Partnerships** – Cooperation with European Commission, IFIs, funds, NGOs, banks, sectoral associations etc.

ACTIVITY  
REPORT



## INFODESK UKRAINE AND STEP (Successful tenders and procurement)

Monthly Deep Dive sessions  
&  
Presentations on current projects and  
tenders published

Speakers: GIZ, KfW,  
The World Bank, EBRD, IFC  
Energy Support Fund  
Prozorro  
DREAM  
CPO of Agency for Restoration

- **Monthly tender lists** published on the AWE platform
- **In-depth analysis** of 5 tenders + consultations with AWE
- **Guides & recommendations** for international and Ukrainian companies
- **Monthly Deep Dive online sessions** on tenders & funding opportunities for Ukraine, engaging experts from IFIs, funds, Government, Ukrainian implementors and companies

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- **New Year's Reception**
- **Annual Members' Forum**  
(General Assembly, Mini-Conference and Networking)
- **Summer Reception**
- **M4M events**  
(members for members)
- **Back-to-Business Reception**
- **German-Ukrainian Business dialogue**
- **German-Ukrainian Business Awards Gala**





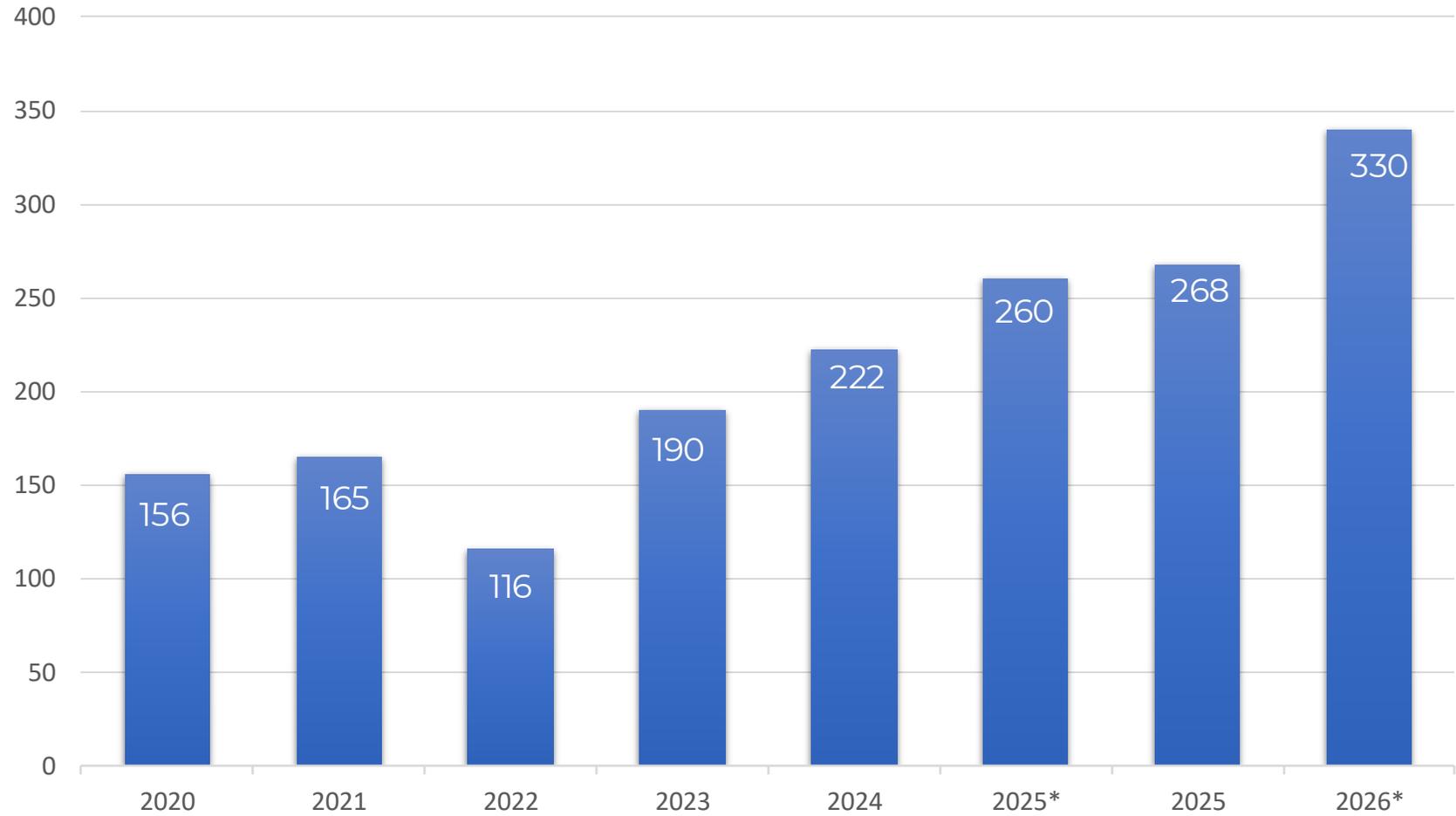
Committee Meetings



AHK TALKs



ACTIVITY  
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\* Planned

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	Meetings	Hybrid / Offline Meetings	External Speakers at Meetings	Position Papers	Events
<b>Total</b>	<b>72</b>	<b>23</b>	<b>21</b>	<b>21</b>	<b>10</b>
Banking and Financing	4	1	0	0	10
Construction and Energy Efficiency	4	4	4	3	1
Law	11	3	7	2	3
Taxes and Audit	11	10	7	6	1
Food and Agriculture	8	2	1	0	1
Transport and Logistics	6	0	0	0	0
Human Resources	11	1	0	3	1
IT and Cyber security	9	0	1	0	1
Energy and Energy transition	5	1	1	6	1
Manufacturing	3	1	0	1	0

## Meet the new Head of the Food and Agriculture Committee



**Dietrich Treis**  
CEO, UIFK - Agro  
Head of the Food and Agriculture Committee



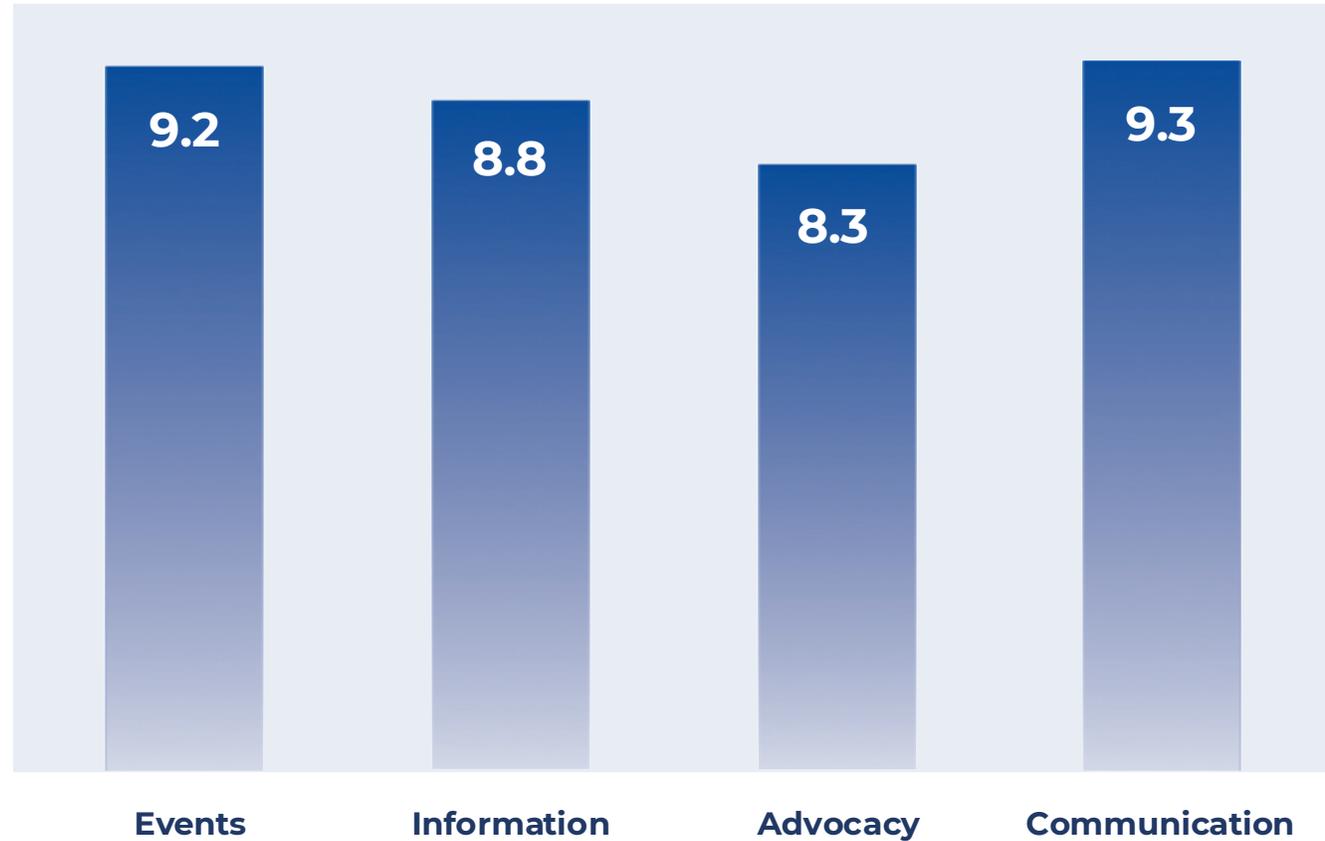
## Working group on manufacturing upgraded to Committee



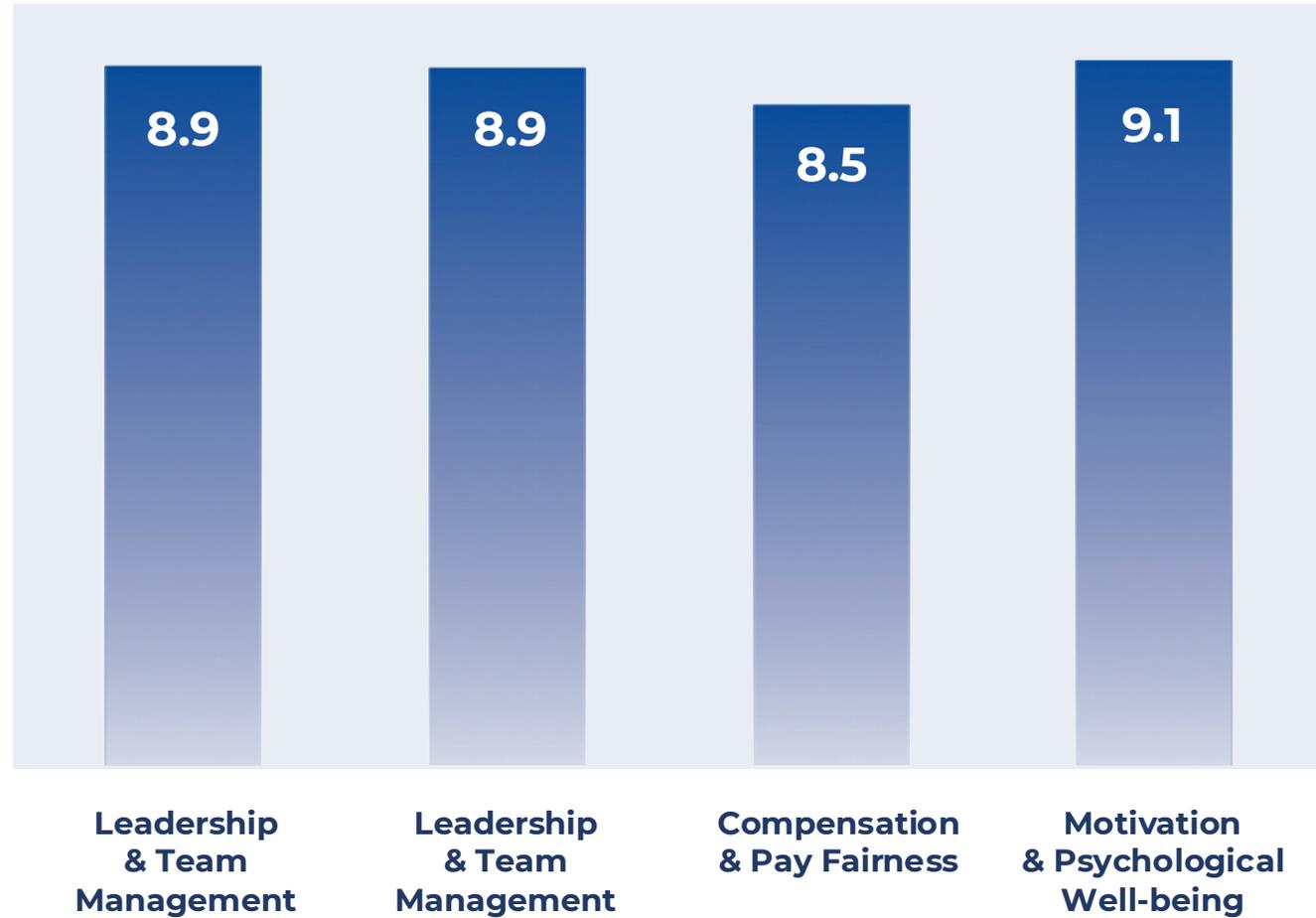
**Dr. Markus Ciupek**  
Head of the Manufacturing Committee



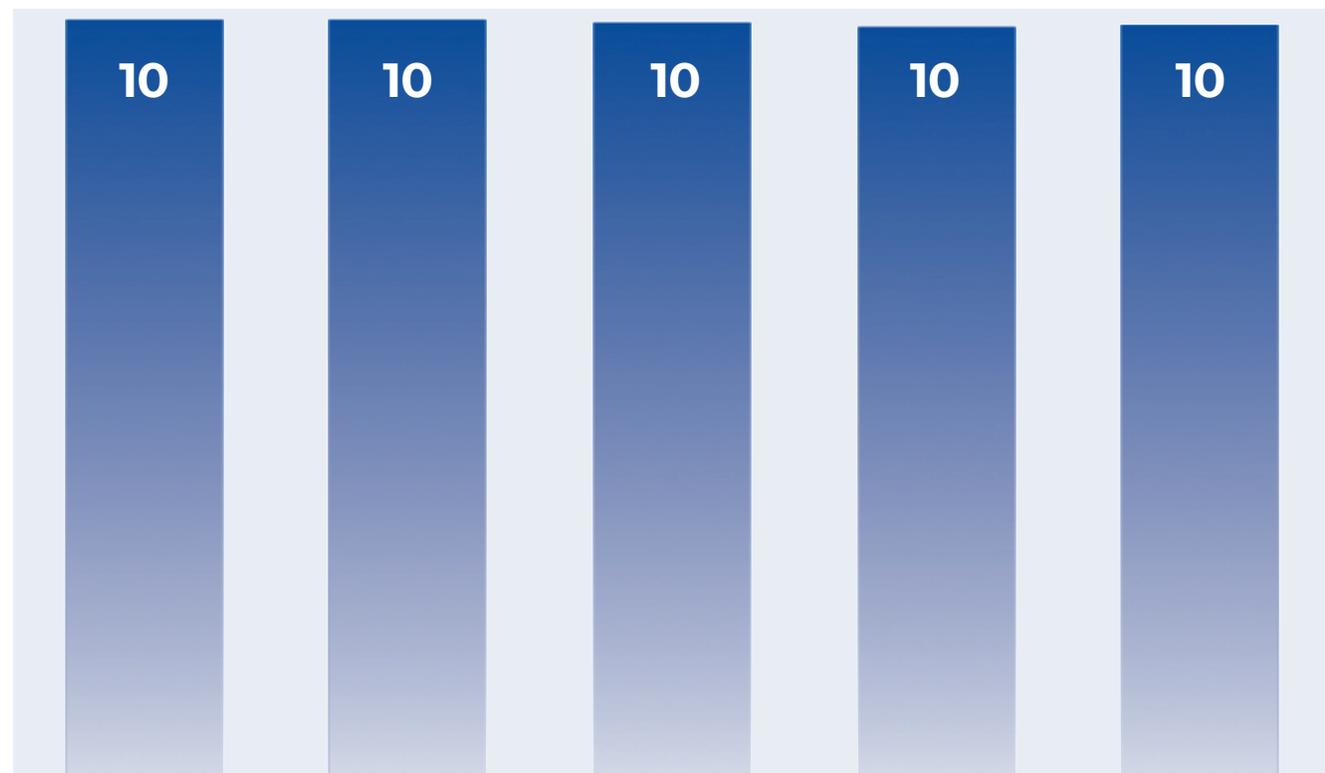
MEMBER SATISFACTION SURVEY – FEBRUARY 2026



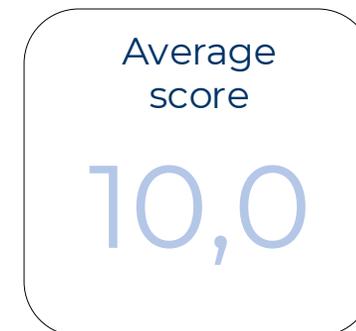
### EMPLOYEE SATISFACTION – JUNE 2025



### CUSTOMER SATISFACTION (THROUGHOUT 2025)



Overall Satisfaction with DeInternational    Issue Resolution Speed    Communication with Our Team    Service Quality Satisfaction    Likelihood to recommend DeInternational



## OUR MAIN SERVICES



Market analysis & entry consulting



Legal, tax, and customs consulting



Company establishment



Trade Missions



Business partner search



Office-in-Office

**New service in 2025**  
Support in obtaining critical business status





**Trade mission to Ukraine for the Federation of German Industries (BDI)**

**Participants:** 23

**Focus:** Security & Defense

**Roundtable for the state of North Rhine-Westphalia in Lviv**

**Focus:** Infrastructure & Regional Cooperation

**Trade mission to Ukraine with business association Unternehmer Baden-Württemberg e.V. and the German-Ukrainian Forum**

**Participants:** 13

**Focus:** Investment & Reconstruction

**AHK trade mission to Ukraine**

**Participants:** 23

**Focus:** Security & Defense





A joint project of Cottbus Chamber of Industry and Commerce, the Brandenburg Economic Development Agency, the Saxony Economic Development Corporation, and the Development Agency Cottbus, with support from the German-Ukrainian Chamber of Industry and Commerce.



**Project start:** June 2025

**Duration: 1 year** with an option to extend for a further three years. Implementation through the creation of a 50% position at the AHK Ukraine (DE)



**Objective:** To strengthen cooperation between companies from the Brandenburg and Saxony regions and Ukrainian companies, institutions, and project sponsors.



**Results in 2025:**

- Search for Ukrainian partners for companies from the Brandenburg and Saxony regions has been conducted.



**Planned for 2026:**

- Series of webinars for German companies about Ukraine.
- Delegation trip to Ukraine for companies from the Brandenburg and Saxony regions (postponed from 2025 due to the worsening situation in Ukraine at that time).

ACTIVITY  
REPORT

- **Work in Committees** – 21 Position Papers
- Focus on **Individual Advocacy Requests** – 15 successful support cases, 16 in progress
- Officially a **lobbyist** – registration in the Transparency Register and obtaining official lobbyist status
- **AHK Ukraine Policy Paper 2026**
- Joint Paper with GET **Rebuilding Ukraine through Private Investment: Proposals from German Companies**

## INCREASED COOPERATION WITH STATE AUTHORITIES

Ministry of Economy

National Bank

National Agency on corruption prevention

Antimonopoly Committee

IP Office

Business Ombudsman

ACTIVITY REPORT

# Policy Tracker Launched

We want to keep members informed on the latest developments in Ukraine, ensuring they don't miss key updates that may impact their business



**Regular quarterly issues**



**Updates on key changes in legislation and taxation**



**Information on political and economic reforms affecting businesses**

## German-Ukrainian Defence Cooperation

- Strategic cooperation with the **Special Task Force Ukraine of the MOD** (Sonderstab Ukraine BMVg), the **German Embassy** in Kyiv, and relevant **unions and associations**
- **Trade missions** from Germany to Ukraine (two jointly with BDI and one organised independently)
- Introduction of a new position – **Defence Consultant**
- Launch of a **Defence Working group?**
- Webinar on the **Defence City** tax regime
- A **panel discussion on defence** was organized for the second time as part of the **German-Ukrainian Business Forum** in Berlin
- Developing the value proposition for the new defence companies in Ukraine

## Elections for the Board

In the past, **committee chairs were automatically nominated**, there were no invitations to members to apply for seats.

In line with the latest version of the Statutes approved by the General Assembly last year, **we are introducing a significant change to the election process.**

Starting in 2026, AHK Ukraine will **invite company representatives to apply for board membership**, thereby introducing a competitive element.

**The Board shall consist of 6 to 10 members**

**6 positions are open for election in 2026**

**Board members election is a part of annual General Assembly procedure**

VOTING



**Kristian Andersson**

Head of Banking and Financial Services Committee  
Member of the AHK Board  
CEO of JSC “SEB CORPORATE BANK”

Kristian became CEO of SEB Ukraine in 2012. He joined the company in 1994, working in Stockholm, Frankfurt, Oslo. Before moving to Kyiv, he was Head of Export & Project Finance in Frankfurt. Before banking, Kristian was an Officer in the Merchant Marine and the Swedish Navy. He holds degrees in Nautical Science from Chalmers University of Technology and in Shipping, Trade & Finance from City University in London.

His motivation for joining the AHK Ukraine Board is to strengthen the professional network, contribute by inviting relevant speakers, and provide valuable insights through networking events and webinars for the benefit of AHK members.

He views AHK Ukraine as the best platform to access market information, find partners, and get advice on doing business in Ukraine. He believes AHK should play a key role in facilitating trade missions, hosting sector-specific committees, and providing opportunities to expand professional networks through networking events.

Hobbies: Sailing and traveling.

VOTING



**Ivan Bechko**

Managing Director, Kärcher Ukraine

Ivan holds a master's degree from Chernivtsi National University and an international MBA from the Institute of International Business Relations. He has worked at Kärcher Ukraine for 18 years, 10 of which as Managing Director. Under his leadership, the company not only overcame the challenges of the war but also became stronger, expanding the team and surpassing pre-war turnover levels.

His motivation to join the AHK Ukraine Board is to share his expertise in strategic growth and crisis management, helping other companies navigate the Ukrainian market and attract international investment.

He views AHK Ukraine as a key platform for supporting the business community and contributing to Ukraine's reconstruction through constructive proposals based on members' experiences.

Hobbies: Table tennis, hiking.

VOTING



**Olena Bushmina**

Country Head Ukraine, Siemens Healthineers

A medical doctor by education, Olena has over 15 years of leadership experience in the healthcare and pharmaceutical sectors. Since October 2025, she has served as Country Head and Managing Director of Siemens Healthineers Ukraine, leading strategic initiatives, business development, operations, and digital transformation. Previously, she held senior roles at Sanofi Ukraine, including Commercial Head and Head of Operations Specialty Care, overseeing multi-portfolio businesses and cross-functional teams.

Her achievements include double-digit business growth, successful product launches, national healthcare initiatives, and leadership in public-private partnerships.

Olena is motivated to join the AHK Ukraine Board to support Ukraine's transformation through responsible business practices, focusing on sustainable healthcare development and uniting German and Ukrainian businesses around ethical standards.

Hobbies: Art, spending time with the children, and sports.

VOTING

**Markus Ciupek**

Head of Manufacturing Committee  
Executive/Co-owner, Time&Space Ukraine LLC

Markus holds a PhD in Factory Management from TU Berlin and has 28 years of experience in automotive, appliances, machinery, and services in Germany, the Czech Republic, Poland and Ukraine. He has served as MD, Plant and Purchasing Manager for international corporations and SMEs. Since 2017, he is co-owner and COO of Time&Space Ukraine, developing the SynergiFactory™ business model and advocating operational excellence, investment, and job creation for Ukraine's recovery.

His motivation to join the Board is mission-driven: to strengthen the Chamber's value for German companies in Ukraine and to make it more compelling for new investors. With international manufacturing experience and 10 years of living and working in Ukraine, he wants to contribute to advocacy and to positioning Ukraine as a future manufacturing powerhouse. He sees AHK Ukraine as a hub that supports members with guidance in a challenging environment while strengthening German-Ukrainian economic relations through advocacy, dialogue, and credible investor communication.

Hobbies: Foreign cultures, long-distance motorbike trips, writing and advocating for Ukraine, exploring AI, and strength training.

VOTING



**Mariia Garan**  
CEO, Porsche Ukraine LLC

Mariia holds a degree in International Business from Taras Shevchenko University (2008), an MBA in Mobility Management from Vienna (2021), and an MBA in Fashion and Luxury Brand Management from a Business School in Spain (2023). She started in the automotive industry in 2008 and has experience in car sales, dealer network development, and human resources management both in Ukraine and abroad. She has led multicultural teams, developed new business units, and launched operations in various countries.

Under her leadership, Porsche Ukraine LLC not only maintained operations during the war, but also increased its market share and achieved record financial performance. Her motivation to join the Board is to develop a long-term strategy for strengthening German-Ukrainian relations, attracting investment to Ukraine, securing future jobs, and supporting Ukrainian companies in scaling their businesses internationally.

She envisions AHK Ukraine as the platform for Ukrainian and German companies, facilitating the exchange of best practices, fostering know-how, and acting as a bridge between governments and businesses for sustainable partnerships between the two countries.

Hobbies: Travelling, personal and professional development.

VOTING



**Nataliya Goncharenko**  
CFO, S-engineering

Nataliya graduated from Odessa State Economic University in 1994 with a degree in accounting and auditing. She is a certified independent auditor and tax consultant with 30 years of experience in accounting, tax, financial accounting, and internal audits.

Her motivation to join the AHK Ukraine Board is to strengthen relations between the Ukrainian and German business communities, promote Ukrainian products and culture, and facilitate knowledge exchange between businesses in both countries.

She sees AHK Ukraine as a key platform for networking and sharing experiences, and advocates for more working meetings and business games to further support collaboration and growth.

Hobbies: reading fiction, art, traveling, and yoga.

VOTING



**Liubomyr Huzar**  
CEO, eab new energy Ukraine LLC

Liubomyr graduated from Ivan-Franko Lviv State University in German Language and has 30 years of professional experience, including 25 years in the industry and technology sectors. He led a team of 50 people at a German-invested production facility, launching exports to EU countries. Since 2012, he has been the CEO of a Ukrainian company, part of the German group eab new energy / 3 Energy, specialising in utility-scale wind and solar energy projects worldwide.

His motivation to join the Board is to support economic growth, educational development, and a culture of integrity in Ukrainian society, with a focus on fighting inequality and corruption. As a former translator, he aims to foster both economic and social ties between Germany and Ukraine.

He sees AHK Ukraine's role as critical in facilitating sustainable growth, creating new partnerships, investments, and strengthening relations, especially during the war, where AHK's support has been crucial. He would be honoured to contribute to this mission.

Hobbies: Art, theatre, sculpture, contemporary music, rowing, fencing, cycling, swimming, and climate/environmental protection.

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**Renata Kabas-Komorniczak**  
Managing Partner, Rödl & Partner

Renata holds degrees in Law and Administration from the University of Warsaw, completed courses at Cambridge, and earned an MBA in economics. She has 20 years of experience in international legal, tax, and financial advisory. She has been with RÖDL since 2004, currently as Managing Partner for Ukraine and 10 CEE countries. She supports international investors in accounting transformation, shared service centres, compliance, tax planning, and digitalisation. A member of the Polish Chamber of Tax Advisers, she is the author of many publications. She was recognised as The Europe Entrepreneur 2024 and among Forbes Top 25 Female Lawyers in Business 2024.

Her motivation to join the Board is to strengthen German-Ukrainian cooperation, bring global operational expertise to AHK, and support Ukraine's reconstruction and long-term development.

She sees AHK Ukraine as a partner that combines practical business support with advocacy, helping companies navigate complexity while fostering sustainable investment and resilient economic ties.

Hobbies: Running, cycling, winter swimming.

VOTING



**Khrystyna Kasyanova**

Head of Energy and Energy Transition Committee  
Member of the AHK Board

Board Advisor, RODINA

Khrystyna holds a degree in International Economics and Business Management from Hetman Kyiv National University of Economics, certifications in Environmental Management and Green Energy Finance. She is the Green Hydrogen Business Development Manager at RP Global and an Advisor to RODINA. Previously, she was business development manager at Rodina, a Solar EPC & IPP company, and Technoconsult LTD.

Her motivation to join the Board is to strengthen German-Ukrainian cooperation and position Ukraine's energy sector within Europe. With her experience in energy projects across Ukraine and Europe, she aims to enhance institutional credibility, service quality, and investor confidence.

She sees AHK Ukraine as a facilitator and advocate for German business in Ukraine, supporting market entry, reducing investment risks, and strengthening sustainable economic cooperation in sectors like energy and infrastructure.

Hobbies: Sports, literature, and travel.

VOTING



**Bogdan Kharchuk**  
Director of KNDS Ukraine

Bogdan is a results-oriented professional with strong analytical thinking and adaptability, experienced in operating under extreme conditions. He is a retired Colonel of Ukraine's armed forces with two higher military educations and a Master's degree in International Economics.

His motivation to join the AHK Ukraine Board is to bring new ideas and perspectives to increase the Chamber's efficiency.

He believes AHK Ukraine should play a more vocal role in delivering clear visions and advocating for closer collaboration, encouraging German companies to establish new partnerships with Ukrainian businesses.

Hobbies: Reading, traveling, tennis, and football.

VOTING

**Matthias Lehna**

Vice President Quantum-Systems and Managing Director at Quantum Frontline Industries, Quantum Systems

Matthias Lehna is Vice President at Quantum-Systems and Managing Director of the German-Ukrainian defence joint venture Quantum Frontline Industries. A Reserve Major with NATO and UN mission experience, he specialises in aerial intelligence and technology assessment in combat scenarios. Matthias has experience in investor and government relations, particularly within the military sector. He focuses on European tech sovereignty and holds an M.A. from the University of the Bundeswehr Munich.

His motivation to join the AHK Ukraine Board is to leverage his expertise in international missions, defence technology, and German-Ukrainian cooperation to strengthen economic and technological ties between the two countries. Matthias aims to open new collaboration opportunities and contribute to resilient, forward-looking strategies for sustainable growth.

He views AHK Ukraine as a vital platform for fostering German-Ukrainian collaboration in technology and innovation, facilitating partnerships, and promoting sustainable growth for both industries.

Hobbies: Sport and traveling.

VOTING



**Yaroslav Nitsak**  
Country Managing Director, GEA

Yaroslav has 20 years of corporate and 8 years in management experience in Ukraine and abroad. He holds a degree in Energy Engineering from the Technical University of Ukraine (KPI) and an MBA from Warwick Business School. He has a track record of building high-performing teams and growing B2B businesses in Energy, Telecoms and Machinery. Since 2022, he has tripled GEA Ukraine's business, delivering more than 100 projects. Each project means either new greenfield manufacturing facilities or extension.

His motivation to join the Board is to use his experience and market knowledge to strengthen German-Ukrainian business cooperation, increase AHK's visibility and impact, and advocate for removing regulatory barriers to make Ukraine a more attractive place to do business.

He sees AHK Ukraine as a strategic partner and bridge between German and Ukrainian companies, supporting market entry, investment, innovation, and representing a strong, consolidated business voice toward Ukrainian authorities and EU institutions.

Hobbies: Travelling, hiking, tennis, cycling, yachting, history, and reading.

VOTING



**Oleksandr Ostapovych**  
Managing Director, MAN Truck & Bus Ukraine

Oleksandr holds a Master's degree in Economic Theory from Kyiv National Economic University and has over 15 years of experience in the automotive industry, with a strong track record as a market leader in Ukraine's truck sector.

His motivation to join the AHK Ukraine Board is to contribute to decision-making that creates tangible opportunities. He is committed to enabling companies to implement initiatives, test new approaches, and build lasting strategies. By serving on the Board, he aims to directly influence outcomes, stimulate partnerships, and deliver practical value for German companies in Ukraine.

He views AHK Ukraine as a results-driven platform, providing companies with the tools to share knowledge, initiate projects, and form partnerships. He believes German-Ukrainian cooperation grows through actionable results, not promises.

Hobbies: Motorcycling and photography.

VOTING



**Alesya Pavlynska**

Head of the Legal Committee  
Member of the AHK Board  
Foreign Associate, Hogan Lovells

Alesya holds a law degree from Yaroslav the Wise National Law Academy and over 19 years of experience advising foreign investors, primarily from DACH countries, in corporate, M&A, and employment law.

She has been with AHK Ukraine since 2011, serving as head of the Legal committee and board member since 2022. Currently with Hogan Lovells in Frankfurt, she is a Ukrainian-qualified lawyer and a member of the Frankfurt Bar.

Her motivation to rejoin the Board is to further support German-Ukrainian business ties. With her experience in advising foreign investors, she is dedicated to strengthening cooperation and assisting members with legal challenges.

She sees AHK Ukraine as a vital support platform for investors, offering guidance during the war and post-war recovery.

Hobbies: Hiking and cycling in the Taunus with her three children.

VOTING



**Dmytro Salimonov**

General Manager, Global Clearance Solutions Ukraine LLC

With a Master in Business Administration from the University of Sheffield, Dmytro brings over 15 years of global experience in business management, including expertise in international trade, production, growth strategies, business establishment, reorganization, and M&A to the table.

He has successfully led investment and supply chain initiatives, helping companies expand and thrive in competitive markets.

Dmytro's motivation to join the Board is driven by a commitment to Ukraine's economic recovery, particularly through demining efforts that enable safe investment and industry revival.

Hobbies: Tennis, swimming, and yoga.

VOTING



**Anastasiya Shevchenko**  
CEO, HR Solutions

Anastasiya is the CEO of Global HR Solutions in Ukraine, Moldova, the Caucasus, and Central Asia. With 20 years in banking, fintech, and HR, including leadership roles at Visa and major banks, she drives international talent and business solutions. She is the author of Digital Era and War. Life. Business. and has been named among the TOP-50 most influential women in fintech five times. Her innovative client solutions have been implemented across Europe.

Anastasiya's motivation to join the AHK Ukraine Board is to use her experience to strengthen German-Ukrainian economic cooperation. She aims to support talent mobility, investment, and business development during Ukraine's recovery. She views AHK Ukraine as a vital platform for fostering long-term economic ties.

Hobbies: Squash, fitness, reading business bestsellers, traveling, and taking on complex and challenging projects.

VOTING



**Radomyr Tsurkan**  
Managing Partner, EXPANDIA

With 27 years of experience in the Ukrainian commercial real estate sector, Radomyr has been Managing Partner of EXPANDIA since 2008, overseeing operations and strategic development in the Office and Industrial Property practice. He scaled EXPANDIA from 2 to 350 professionals, working on landmark projects like Toronto-Kyiv, Parus, and Mandarin Plaza.

He regularly serves as a jury member for top business and real estate awards in Ukraine and Europe. In May 2026, he will join the judging panel for the prestigious CEEQA Awards, one of the leading recognitions in Central and Eastern European real estate.

His motivation to join the AHK Ukraine Board is to strengthen German-Ukrainian business ties, support sustainable investment, and foster transparency in Ukraine's recovery.

He sees AHK Ukraine as a key platform for facilitating dialogue and promoting cooperation between businesses and institutions.

Hobbies: Tennis, volleyball, hiking, and volunteering for Ukraine's humanitarian and defence efforts.

VOTING



**Roman Topolnytsky**

Chief Country Officer, JSC Deutsche Bank DBU

Roman holds a Management Degree from Ternopil National Economic University. He has a track record of executive leadership. He has successfully led corporate banking teams, managed Trade Finance products, and overseen operations and technology departments. He contributed to Deutsche Bank Ukraine's resilience during geopolitical crises, including the 2013/2014 crisis and the ongoing war.

Under his leadership, Deutsche Bank became the top Corporate Cash Management Service Provider in Ukraine. He played a key role in securing major mandates for Deutsche Bank in long-term deals and contributed to Ukraine's energy sector recovery through strategic transactions.

His motivation to join the AHK Ukraine Board is to strengthen economic ties between Germany and Ukraine, contributing to the country's recovery and long-term prosperity, particularly in the post-war period. He sees AHK Ukraine as a vital bridge, facilitating success for German companies in Ukraine and supporting the country's economic development and European integration.

Hobbies: Sport, history, traveling, and self-education in banking and economics.

VOTING



**Olga Trifonova**  
Partner, General Director, PwC

Olga is a Partner in PwC Ukraine's Tax, Legal, and Workforce Services practice, with 19 years of experience advising international and Ukrainian companies on tax and regulatory issues. She leads teams on tax structuring, cross-border operations, and compliance, providing practical solutions in a fast-evolving market. Engaged in tax policy development, she worked with the Ministry of Finance to improve tax regulations in line with international standards. She holds a Finance diploma from the National University "Kyiv-Mohyla Academy" and has been an ACCA member since 2011.

Motivated by her experience supporting German businesses in Ukraine, she aims to help AHK Ukraine play a stronger role in connecting businesses and advocating for their needs. She sees AHK Ukraine as a key platform for fostering investment, innovation, and supporting Ukraine's recovery.

Hobbies: Travelling, skiing, working out, and spending time with her children.

VOTING



**Alex Ulanovych**  
Partner, Amrop Ukraine

With a BA and Corporate MBA, Alex has 30 years of management experience as a CEO and business founder in both international and Ukrainian companies. Currently, he leads a business consulting practice at Amrop, focusing on executive search, Board services, and corporate governance, including forming Supervisory Boards for critical SOEs.

His motivation to join the AHK Ukraine Board is to foster stronger business ties between German and Ukrainian companies.

Alex believes AHK Ukraine plays a key role in supporting members and enhancing economic relations, with a focus on services that drive growth in both markets.

Hobbies: Reading, football and hiking.

VOTING



**Vitalii Vereshchagin**  
CEO, SE «CAPAROL UKRAINA»

Vitalii has 20 years of experience in finance, general management, and corporate leadership. As General Director of Caparol Ukraine for the past seven years, he has led the company through crises (COVID-19, war, energy disruptions), transformed the business model for sustainable profitability, and built a resilient management team.

Vitalii closely collaborates with German headquarters and international stakeholders, ensuring alignment between governance standards and local market realities.

Motivated by a strong commitment to strengthening the German-Ukrainian business community, Vitalii sees AHK Ukraine as a key platform for advocacy, best practice exchange, and sustainable investment.

Hobbies: Endurance sports and hosting a management podcast focused on leadership and decision-making.

VOTING



**Olena Vdovychenko**  
CEO, METRO Ukraine

Olena is the CEO of METRO Ukraine with 20 years of experience in retail and close ties with Ukraine's HoReCa community. Since 2021, she has led METRO Ukraine, driving its multichannel wholesale model. Olena has held senior management roles within METRO and was awarded the Green Heart Leader-2023 for her leadership during the war. She holds a degree in English Philology, a corporate governance certification from Harvard, and is pursuing a coaching certification in London.

Her motivation to join the Board is to promote sustainable development, improve the business environment, and strengthen business-government dialogue while supporting both large companies and SMEs.

Olena sees AHK Ukraine as a bridge for strengthening German-Ukrainian economic ties through dialogue, transparent regulation, and fostering cooperation and PPPs.

Hobbies: Leading a dynamic lifestyle fueled by professional passion.

VOTING



**Cezary Urban**  
Head of Agricultural Solutions, BASF Ukraine

Cezary is a graduate of the Agricultural University of Kraków, IMD Business School, and holds an MBA from the Polish Open University. With 28 years of experience in the chemicals, publishing, and home appliance industries, he joined BASF Poland in 2006, becoming a Head of Agricultural Solutions in 2020. Since 2023, he has served as Country Head of BASF Agricultural Solutions Ukraine, managing strategy, stakeholder engagement, and business development in the region.

His motivation to join the Board is driven by a strong commitment to fostering the growth of Ukraine's business environment and strengthening German-Ukrainian cooperation.

He sees AHK Ukraine as a key player in enhancing economic ties between Germany and Ukraine, supporting policy alignment, and facilitating trade and investment through cooperation with EU institutions and local government bodies.

Hobbies: Skiing, running, swimming, and family outings to the cinema or theatre.

VOTING

## Consolidated Financial Results 22 – 25 (local reporting)

AHK has been accumulating reserves while raising income from the market

	2022 €	2023 €	2024 €	2025 €
<b>Income</b>	<b>1 101 664</b>	<b>976 694</b>	<b>1 184 703</b>	<b>1 439 070</b>
Membership income	136 787	180 446	311 009	342 885
Services /Projects	281 212	244 631	248 605	513 303
<b>BMW contribution in total</b>	<b>683 665</b>	<b>551 617</b>	<b>625 089</b>	<b>582 882</b>
BMW Contribution as percentage of expenses	62,06%	56,48%	52,76%	40,50%

<b>Expenses</b>	<b>1 012 227</b>	<b>918 126</b>	<b>1 123 980</b>	<b>1 409 699</b>
Staff costs	630 967	540 259	680 396	815 716
General expenses	346 208	356 998	413 931	501 348
Investments	35 052	20 869	29 652	92 636

<b>Result</b>	<b>89 437</b>	<b>58 568</b>	<b>60 723</b>	<b>29 371</b>
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## A deficit in the subsidiary....

Statement of financial results, UAH  
2025

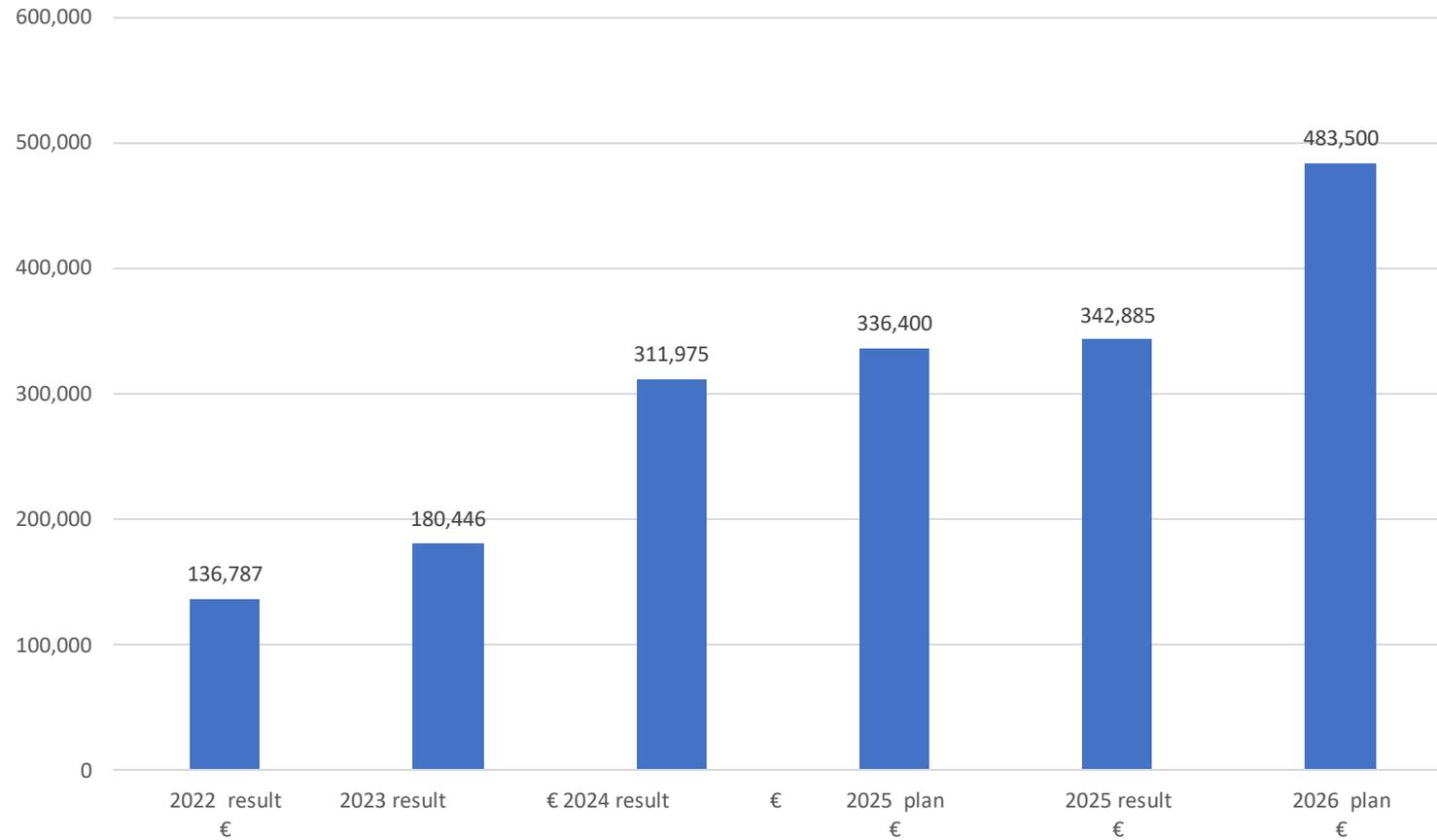
Article	String code	2025	2024
1	2	3	4
Net income from sales of products (goods, works, services)	2000	19 107 317,97	12 274 141,70
Other operating income	2120	3 085 906,82	1 518 560,34
Other income	2240	20 249,03	-
<b>Total revenues (2000 + 2120 + 2240)</b>	<b>2280</b>	<b>22 213 473,82</b>	<b>13 792 702,04</b>
Cost of sales (goods, works, services)	2050	(16 307 718,40)	(5 848 669,00)
Other operating expenses	2180	(9 168 503,50)	(10 383 093,2)
Other expenses	2270	(42 793,96)	0
<b>Total costs (2050 + 2180 + 2270)</b>	<b>2285</b>	<b>(25 519 015,86)</b>	<b>(1 623 1762,2)</b>
Financial result before taxation (2280 - 2285)	2290	<b>(3 305 542,04)</b>	<b>(2 439 060,16)</b>
Income tax	2300	-	-
<b>Net income (loss) (2290 - 2300)</b>	<b>2350</b>	<b>(3 305 542,04)</b>	<b>(2 439 060,16)</b>

## ...and a surplus at the chamber

Statement of financial results, UAH  
2025

Article	String code	2025	2024
1	2	3	4
Net income from sales of products (goods, works, services)	2000	-	-
Other operating income	2120	62 481 231,94	55 011 242,59
Other income	2240	-	-
<b>Total revenues (2000 + 2120 + 2240)</b>	<b>2280</b>	<b>62 481 231,94</b>	<b>55 011 242,59</b>
Cost of sales (goods, works, services)	2050	-	-
Other operating expenses	2180	(40 495 611,89)	(38 133 973,84)
Other expenses	2270	-	-
<b>Total costs (2050 + 2180 + 2270)</b>	<b>2285</b>	<b>(40 495 611,89)</b>	<b>(38 133 973,84)</b>
Financial result before taxation (2280 - 2285)	2290	21 985 620,05	16 877 268,75
Income tax	2300	-	-
<b>Comprehensive income (loss) (2290 - 2300)</b>	<b>2350</b>	<b>21 985 620,05</b>	<b>16 877 268,75</b>
<b>net profit (loss) for the year</b>		<b>5 108 351,30</b>	<b>3 340 975,75</b>

## Income from memberships continue to rise



REPORT

## Support from Germany is going down and AHK needs to earn more money from the market

REVENUE	PLAN 2025	PLAN 2026
Memberships	336 400	483 500
Services	538 456	606 670
Government Grant	845 000	750 000
EXPENSE	PLAN 2025	PLAN 2026
Personnel	1 164 383	1 331 500
Administrative	468 873	489 670
Investment	86 600	19 000
RESULT	0	0

# BUDGET 2026



**Nexia DK. Auditors and Consultants** is a group of companies that is part of the leading global network of independent audit and consulting firms – **Nexia**. **Nexia** is a full member of the **Forum of Firms (FoF)**, the **International Federation of Accountants (IFAC)** and is a leading international network according to the **International Accounting Bulletin Survey 2024**. The Nexia network includes **624 offices** in more than **123 countries**.

AUDITOR  
2026



## online

- AHK Talks
- Round tables
- Committee events
- Deep dive sessions



## live

- New Year's Reception
- **Annual Members' Forum**  
(General Assembly & Networking)
- **Event at the IFAT Munich Expo**
- Summer Reception
- M4M events (members for members)
- Back-to-Business Reception
- German-Ukrainian  
Business dialogue
- **Anniversary Gala**  
(Business Awards & 10th Anniversary of AHK Ukraine)
- German-Ukrainian Business Forum

PLAN  
ACTION



**Advocacy**

- More information from committee work to members
- Focus on policy papers
- Annual general policy paper
- Advocacy as a part of the Annual members' forum



**Defence cooperation**

- Creation of a Defence Consultant position
- Establishment of a Defence Working Group
- Developing the value proposition for the new defence companies in Ukraine



**Quality**

- Improving the quality level in all areas of activity: information, consulting, events, communication
- Feedback-Loops from members, customers, staff.
- Standard operating procedures.

ACTION PLAN



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AHK Ukraine – German-Ukrainian Chamber of Industry and Commerce



Bundesministerium  
für Wirtschaft  
und Energie

# THANK YOU!



**AHK**

Deutsch-Ukrainische  
Industrie- und Handelskammer  
Німецько-Українська  
промислово-торговельна палата