



Monthly Deep Dive July: Successful Tenders and Procurement Ukraine – STEP

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European Bank
for Reconstruction and Development

The EBRD and the war on Ukraine

We confirm our unwavering support for Ukraine at this critical moment in its history.

We have agreed to commit up to €3 billion over 2022-23 to help keep the country's businesses and economy functioning.

We are also discussing with our shareholders a potential capital increase to enable further funding from 2024.

We will do all we can to help with recovery and reconstruction.

In April 2022, the EBRD Board of Governors decided to suspend Russia and Belarus' access to Bank resources in response to the invasion of Ukraine. The EBRD has closed its offices in Moscow and Minsk. Russia and Belarus remain shareholders of the Bank.



Our continuing support for Ukraine

Financing committed over 2022-23*

€3 billion

Deployed in 2022*

€1.7 billion

Deployed in 2023**

€850 million

Mobilised from partner financial institutions by the end of 2022

€200 million

*Including grants and turnover of the Trade Facilitation Programme

**Year-to-date, including uncommitted tranches

The EBRD is the first multilateral development bank (MDB) to have taken Ukrainian risk on its own balance sheet since the war began.

We combine investments with active policy engagement and technical assistance, including:

- promoting corporate governance, green transition, digitalisation and the reforms necessary to develop a conducive business environment
- strengthening public administration and facilitating reforms through the Ukraine Reforms Architecture programme by supporting the work of 200 local Ukrainian staff embedded in government institutions.



Ukraine's economy

Investment in the real economy and the role of the EBRD

Watch: www.youtube.com/watch?v=VyboRZt3QQ

Procurement procedures

All procurement is subject to **EBRD PPR 2022**

EBRD Client e-Procurement Portal (ECEPP) –
www.ecepp.ebrd.com

EBRD recently published - **Project implementation considerations during armed conflicts or wars**

<https://www.ebrd.com/documents/procurement/project-implementation-during-armed-conflicts-or-wars.pdf>

Resilience and Livelihoods Framework

Investments approved

€1.95 billion in 51 projects

Investments signed

€1.3 billion in 38 projects

Pipeline

€1.4 billion

Since April 2022



EBRD Resilience and Livelihoods Framework

Read more: www.ebrd.com/what-we-do/war-on-ukraine

Where we concentrate our efforts

Current portfolio of EBRD projects in Ukraine is focused on:

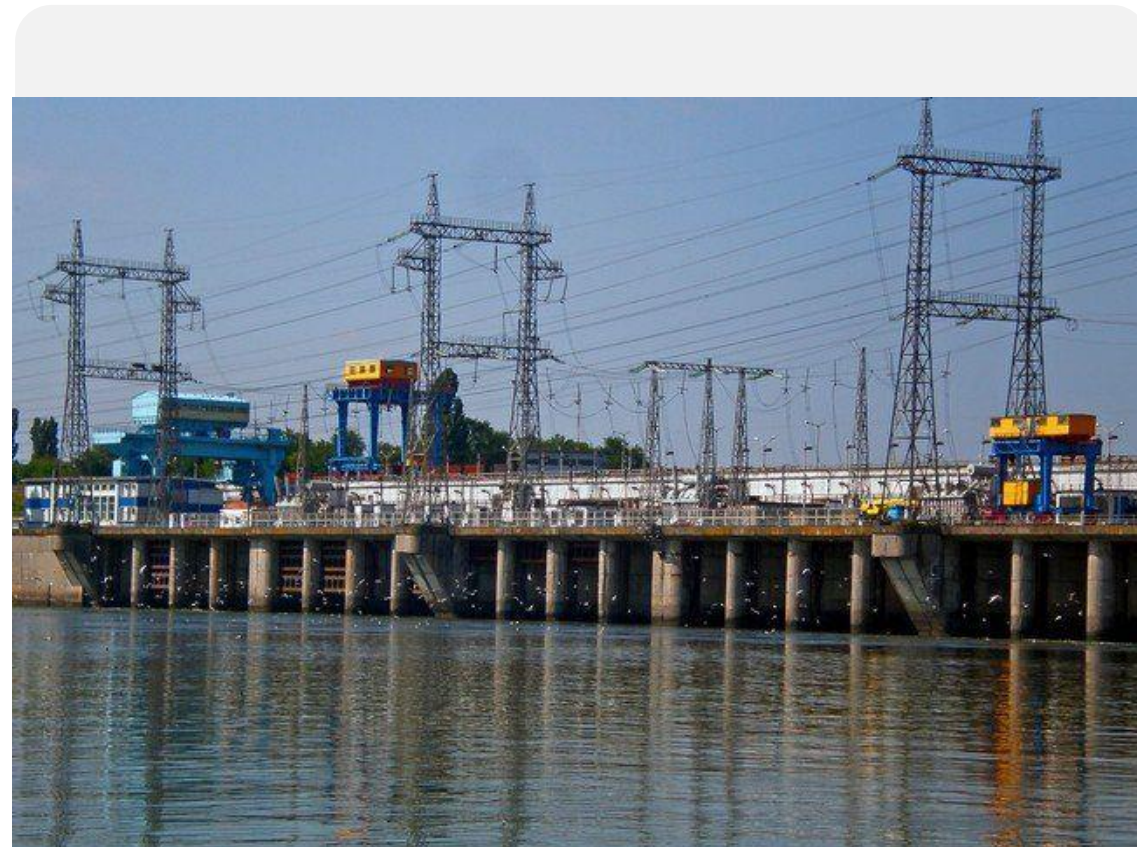
- **energy security**, including rehabilitation of infrastructure and through emergency energy purchases to compensate for the loss of imports
- **municipal services** ensuring the vital services are available for local population, such as district heating, public transport etc.
- **the provision of liquidity** for small and medium-sized enterprises (SMEs) as well as municipalities to compensate for loss of income



Hydro Power Plants Rehabilitation Project

4 tenders ongoing currently – ca. EUR 100mln

- Supply Of Hydro-Mechanical Equipment For Kremenchug HPP And Dnipro HPP - **EBRD & EIB**
- Supply of hydro-mechanical equipment for Kyiv HPP – **EIB**
- Supply of hydro-mechanical equipment for Dnipro HPP – **EIB**
- Supply of 110-154 kV current transformers (57 pcs.) and 110-330 kV voltage transformers (26 pcs.) for five hydropower plants - **EIB**



Our activities in Ukraine

Read more: www.ebrd.com/ukraine



Hydro Power Plants Emergency Restoration

ca. EUR 150mln CAPEX

- Selection of PIU Support Consultant currently ongoing – proposal evaluation underway
- Procurement of Hydro turbines and generators – planned 2025
- Procurement of gantry cranes – planned 2025
- Ca. 50mln liquidity support included in the Project

Lutsk District Heating Phase II

ca. EUR 15mIn CAPEX

- Selection of PIU Support Consultant to be launched shortly
- CAPEX includes:
 1. Biofuel boiler (FIDIC Yellow – Supply & Install)
 2. District heating networks replacement (FIDIC Red)
 3. SCADA system (Goods)
 4. S&I of heat pumps (Works)



Risk assessment (increased risk, new risk, uninsurable risk, logistical disruption), covering:

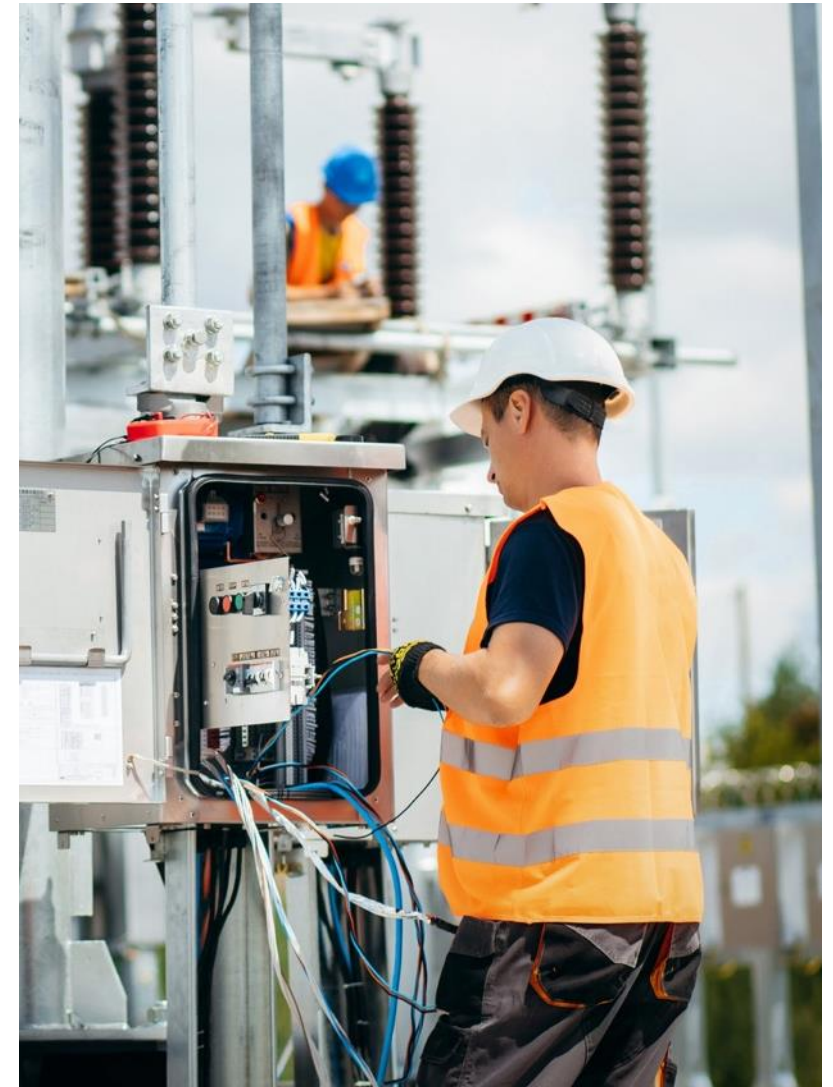
- procurement of goods (tender and contract conditions adjusted accordingly)
- procurement of works (where possible, subject to special assessment)
- market consultations to capture current market conditions and capabilities (in particular, for complex equipment with long lead times)

Notices to be published on the EBRD website

(<https://www.ebrd.com/work-with-us/procurement/notices.html>) and
ECEPP (<https://ecepp.ebrd.com/delta/noticeSearchResults.html>)

Open or simplified open tendering will be used where possible, but with a more flexible approach in general. There are no restrictions on participation, but exclusions from the awarding of contracts may apply (see paragraph 3.52 of the EBRD Procurement Policies and Rules).

Integrity requirements and core environmental, health and safety and social (ESHS) provisions still apply.



What can you do?

As a consultant

Consultancy services for the EBRD and EBRD clients include:

- providing procurement and implementation support
- carrying out/witnessing technical inspections (such as pre-shipment inspection, factory tests, and so on)
- acting as the lender's monitor (for example, reviewing proposals and verifying value for money in directly awarded contracts)
- conducting assessments (such as due diligence, damage/reconstruction assessment, and so on)

As a supplier

Participate in EBRD projects (involving EBRD loans and donor investment grants administered by the Bank)

What can we do?

Support available from the Bank includes:

- dedicated market consultations or outreach for businesses
- Bank procurement review to ensure equal and fair treatment of all parties
- training on EBRD procurement and the use of the EBRD Client e-Procurement Portal (ECEPP)



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Vielen Dank für die Aufmerksamkeit!

Any questions?