



Deutsch-Ukrainische
Industrie- und Handelskammer
Німецько-Українська
промислово-торговельна палата

General Assembly AHK 2025

HYBRID

Autohaus CUPRA Center Kyiv

Sofiivska Borshchahivka, Velyka Kiltseva Street, 108

1. Opening of the General Assembly

- Opening remarks by Oliver Gierlichs, President of AHK
- Appointment of the Secretary of the General Assembly
- Establishment of a quorum
- Approval of the agenda (Voting)

2. Status / Activity report AHK Ukraine**3. Admission and expulsion of members (Voting)****4. Presentation and Approval of new membership fees (Voting)****5. Presentation and Approval of revised Statutes (Voting)****6. Election of Board members (Voting)**

Candidates:

- Kristian Andersson (SEB Ukraine) – 2nd term
- Alesya Pavlynska (Hogan Lovells) – 2nd term
- Khrystyna Kasyanova (Rodina Energy Group LLC) – 2nd term
- Olga Voloshyna (Silvery LLC) – 2nd term
- Kateryna Kovalchuk (Porsche Ukraine LLC) – 1st term, primary election

7. Approval of the annual financial report for 2024 (Voting)**8. Approval of the budget for 2025 (Voting)****9. Approval of an auditor (Voting)**

Candidate: Nexia DK Audit LLC

10. Presentation of the 2025 Action Plan**11. Acknowledgment of outgoing Board Members & Committee Heads**

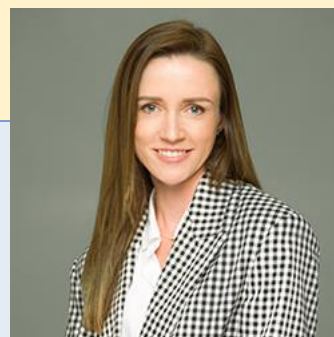
STATUS

MANAGEMENT TEAM



Reiner Perau
CEO AHK Ukraine

Members, PR



Nataliia Hryshchenko
Deputy CEO, Head of the
Rebuild Ukraine Team

Advocacy, HR



Adrian Schairer
CEO of subsidiary
"DEinternational"

Services, Productivity

STATUS



Kateryna Prokhorova
Specialist for
Construction Projects |
Lawyer

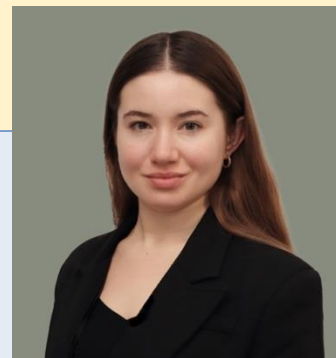


Maryna Shmatok
Digital
Communications
Specialist

NEW COLLEAGUES



Andrii Chubyk
Project Manager for
Energy Projects

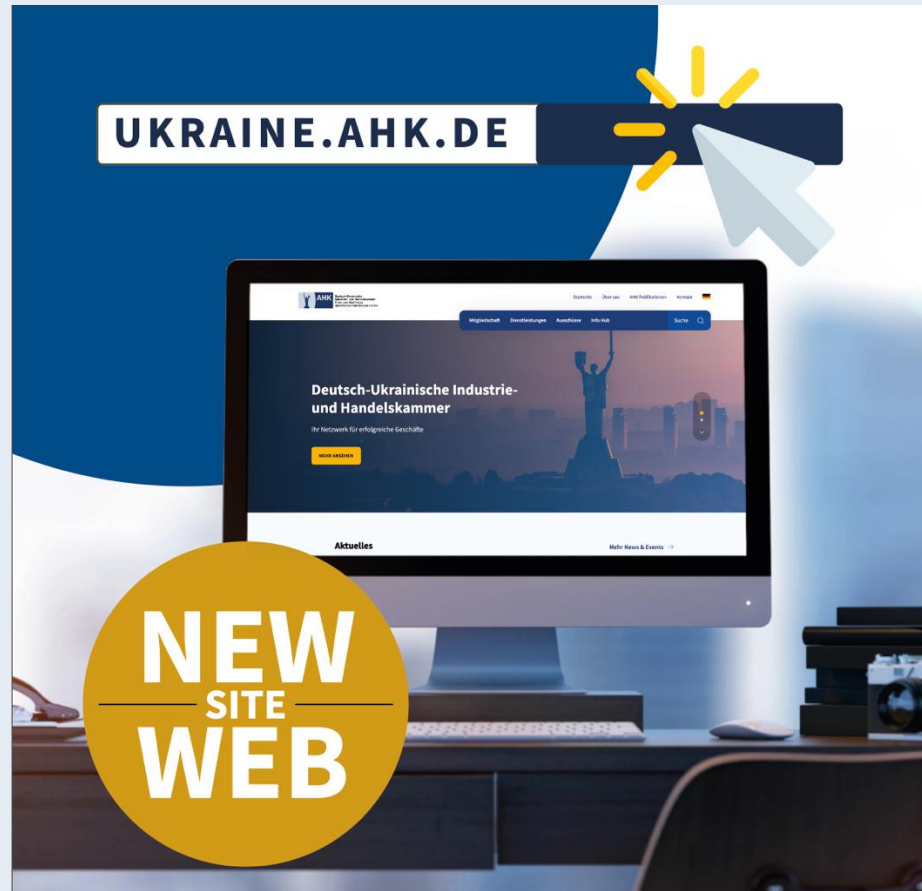


Maryna Yanovska
Project Manager
Market Consulting



Olga Mitskevych
Business Scout for
Development

STATUS



- ▶ **NEW USER-FRIENDLY DESIGN**
- ▶ **NEW INFO HUB**
on events, updates etc.
- ▶ **NEW MEMBERSHIP DIRECTORY**

ACTIVITY REPORT

NEW INFO FORMATS FOR THE MEMBERS

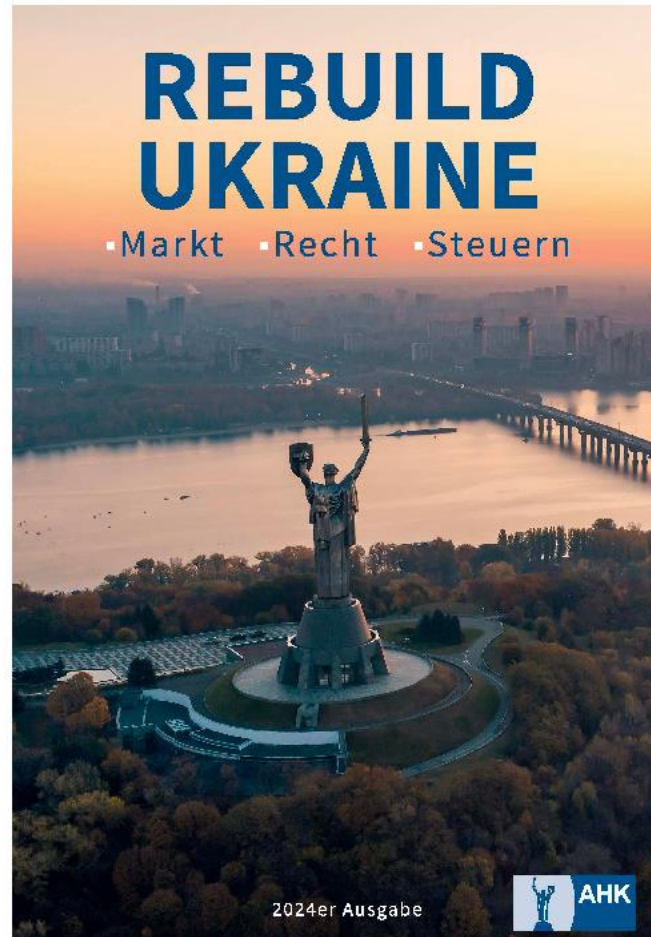
AHK UKRAINE GENERAL ASSEMBLY 2025



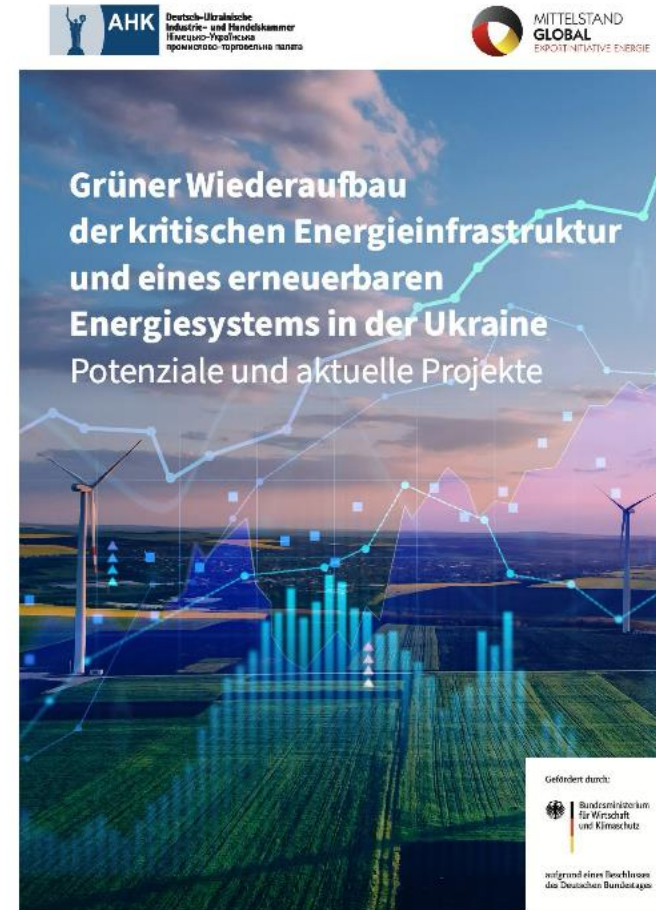
- **Market Update – 35**
- **Legal & Tax Update – 9**
- **Committee Update – 4**
- **Publications – 2**



- **Consulting** German & Ukrainian businesses on reconstruction processes
- **Market & Energy Updates** – insights on Ukraine's economic landscape, funding, insurance and guarantees options
- **Collaboration with regions:**
 - 3 MOUs signed (Lviv, Chernivtsi, Chernihiv)
 - Webinar series on investment and business opportunities of Ukrainian cities and regions launched
- **Events & Roundtables** – Informational sessions for businesses & investors
- **Advocacy & Policy Work** – Strengthening cooperation with government agencies and protecting companies' interests.
- **International Partnerships** – cooperation with IFIs, funds, NGOs, banks etc. (EIB, EBRD, Nefco, GIZ, KfW, PwC etc.)
- **Market Updates and publications**



Rebuild Ukraine



Green Energy Brochure

INFODESK UKRAINE AND STEP (Successful tenders and procurement)

Monthly Deep Dive sessions

Speakers: IFC, EIB, EBRD, KfW DREAM, Nefco, Prozorro

Monthly presentations on current projects and tenders published

- **Monthly tender lists** published on the AWE platform
- **In-depth analysis** of 5 tenders + consultations with AWE
- **Guides & recommendations** for international and Ukrainian companies
- **Monthly Deep Dive online sessions** on tenders & funding opportunities for Ukraine, engaging experts from IFIs, funds, Government, Ukrainian implementors and companies

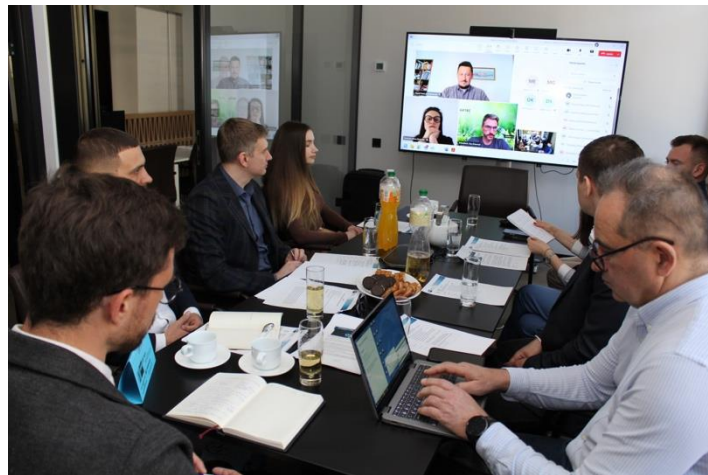
ACTIVITY
REPORT

ACTIVITY REPORT

- ❖ General Assembly
- ❖ Vyshyvanka day
- ❖ Housewarming party
- ❖ Summer Reception
- ❖ Back-to-Business Reception
- ❖ German-Ukrainian Business dialogue
- ❖ German-Ukrainian Business Forum
- ❖ New Year's Reception



ACTIVITY REPORT



Committee Meetings



AHK TALKs



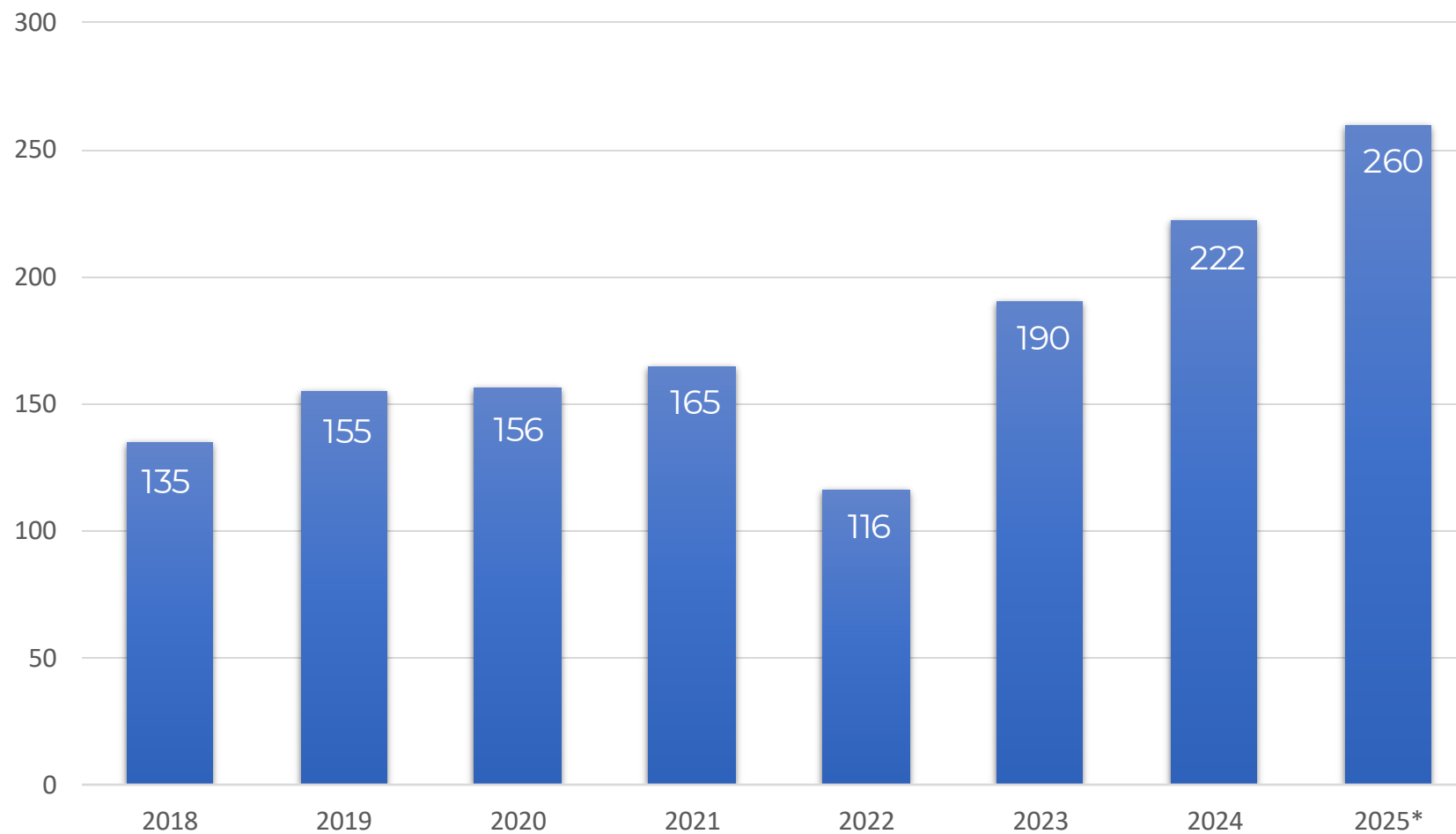
ACTIVITY REPORT

Working group on manufacturing established



Dr. Markus Ciupek
Head of manufacturing
Working group
Co-Owner Time & Space



ACTIVITY
REPORT

* Forecast

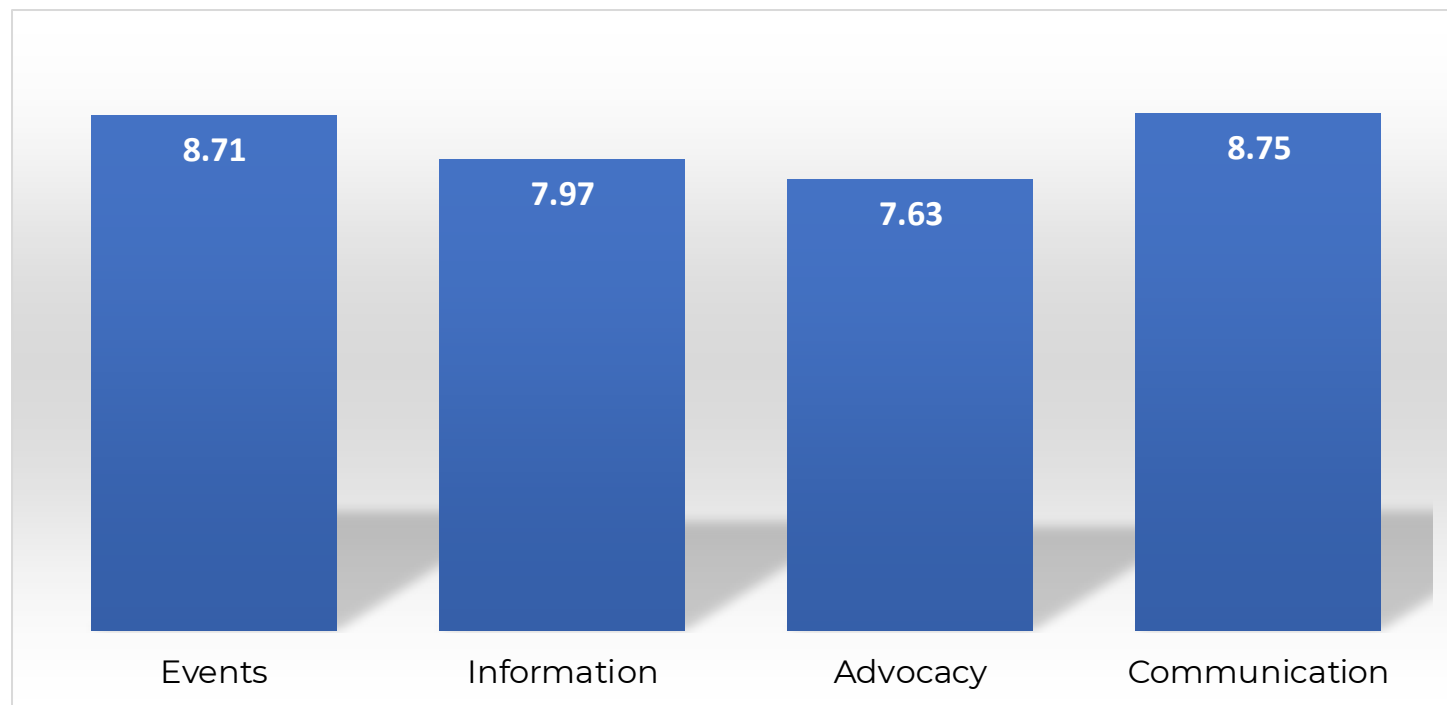
ACTIVITY REPORT

	Meetings	Open Meetings/ events	Proposals/ letters to authorities	Surveys	Publications
Total	71	13	23	3	8
Banking and Financing	6	3	0	0	0
Construction and Energy Efficiency	4	1	0	0	0
Law	11	3	7	0	2
Taxes and Audit	11	1	7	0	1
Food and Agriculture	9	1	2	1	1
Transport and Logistics	8	0	1	0	0
Human Resources	11	3	3	1	2
IT and Cyber security	6	0	2	0	2
Energy and Energy transition	5	1	1	1	0

ACTIVITY
REPORT

Net
Promoter
Score

53



MEMBERSHIP FEE

Two categories and premium membership / a very unusual fee structure

NUMBER OF EMPLOYEES	FEE in Euros
≤ 50	600
> 50	1400
PREMIUM MEMBERSHIP	3000
ASSOCIATIONS, CHAMBERS OF COMMERCE AND OTHER ORGANISATIONS	600

MEMBERSHIP
FEE

More categories, cheaper membership for the very small companies /
Inexpensive visibility for smaller companies

NUMBER OF EMPLOYEES	FEE in Euros	
	Basic	Premium
0 – 15	500	1000
16 – 50	1000	2000
51 – 250	1500	3000
> 250	2000	4000
Associations	750	

STATUTE
CHANGES

Old Statutes
from 2016



Several issues are not
convincing and unusual

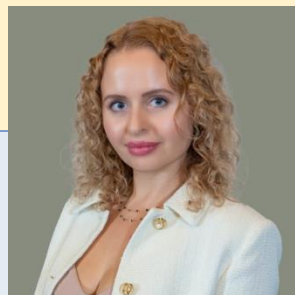


Modernisation
is needed

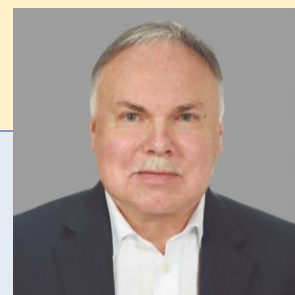
Working Group on Amendments to the Statutes



Reiner Perau
CEO AHK Ukraine



Kateryna Prokhorova
Specialist
for Construction
Projects | Lawyer



Kristian Andersson
Board member,
CEO of JSC "SEB
CORPORATE BANK"



Alesya Pavlynska
Board member,
Business Lawyer,
Hogan Lovells



Oliver Gierlichs
President of AHK
Ukraine and CEO /
CFO Bayer Ukraine

STATUTE
CHANGES

Main Issue Number 1: The President's role



Old Statutes

The president has no voting right on board and is not part of it. He is elected by the general assembly.



New Statutes

The president is a member of the board. He / she is elected by the other board members.



Reasoning

The president should also have formal influence. It increases the attractiveness of the position.

STATUTE
CHANGES

Main Issue Number 2: Connection between committees and board



Old Statutes

The committee chairs are automatically candidates for the board.



New Statutes

No connection between committee chair and board. Member representatives can be board members without being committee chairs or even committee members.



Reasoning

It is unusual for business associations to make this connection. It seems better to separate these things.

STATUTE
CHANGES

Main Issue Number 3: More decisions with the board



Old Statutes

Membership fees and election of president as a decision for the general assembly.



New Statutes

The board decides on membership fees and elects the president from the board members.



Reasoning

The board is elected by the members as the body to take care of finances, therefore fees should also be among their responsibility. It also corresponds to the „Mustersatzung“ of German Chambers, which also states that the president is a board member and is elected by the fellow board members

STATUTE
CHANGES**Main Issue Number 4: Clearer, more precise, more modern statutes****Old Statutes**

The statutes contained a number of issues that were not logical or not precise. In some cases translations between German and Ukrainian were incorrect.

**New Statutes**

The new version has been edited thoroughly, paragraphs were rewritten without changing substance, translations checked, some rules are more practical. We also took into account the latest legislation on associations in order to be compliant with Ukrainian law.

**Reasoning**

Statutes should be revised from time to time, making them more useful and easier to handle.

**Olha Voloshyna**

Head of IT & Cyber Security Committee, Silvery LLC

Olga was born in 1980 in the Donetsk region (Ukraine). She holds two higher education degrees: a master's degree with honors in computer science and a specialist qualification in finance.

Since 2002, Olga has been building her career in the field of IT and information security, continuously enhancing her expertise. Her most recent training was completed in January 2025 at the Vienna University of Technology.

Since 2016, Olga has been the co-founder and executive director of the IT company Silvery LLC, successfully developing a business in IT technologies and information security.

In addition to her professional activities, Olga is a mother of two daughters and has a passion for salsa dancing.

**Kateryna Kovalchuk**

Head of Taxes and Audit Committee
CFO Porsche Ukraine

Kateryna was born in Kyiv in 1987.

She earned a Master's degree in Economics from Kyiv National Economic University.

In 2009, Kateryna joined the Delegation of German Business in Ukraine. Since 2012 she has been part of Porsche Holding Salzburg. After working as a Controller and Head of Controlling in various companies within the Group, in 2017 she took over the position of CFO at Porsche Ukraine LLC, a large automotive importer.

Kateryna enjoys painting, finds inspiration through travel, and is an active theatre goer

**Khrystyna Kasyanova**

Head of Construction and Energy Efficiency Committee
Investment Director of RODINA

Khrystyna was born in 1986 in Dresden, Germany. She graduated from Kyiv V.Hetman National Economics University and holds Master's Degree in International Economics.

Khrystyna joined AHK in 2017 as a member of Committee on Construction and Energy Efficiency and after several years of focus on renewable energy piloted establishment of Working Group on Energy & Energy Transition Working group, which in 2022 obtained status of the Committee.

Since 2023 Khrystyna focused her professional career on development of green hydrogen projects on the global scale. Khrystyna is a promoter of energy independence and creation of decentralized systems, supporting local communities in Ukraine to engage green finance.

Khrystyna is fond of literature and art.

**Alesya Pavlynska**

Head of the Legal Committee

Business Lawyer (Corporate and M&A), Hogan Lovells

Alesya was born in Sudak, Crimea, Ukraine, in 1981. She graduated from Tula State Pedagogical University in 2003 and from the National Yaroslav the Wise Law Academy of Ukraine in 2009. Since 2006, she has been working as a lawyer with Arzinger in Kyiv, focusing on supporting foreign investors, particularly from the DACH region. She was promoted to Counsel in 2019.

Since 2022, she has been a Business Lawyer with Hogan Lovells in Frankfurt am Main. Alesya has been actively involved with the AHK Ukraine for many years, even when it was still a Delegation of the German Economy. She was elected Deputy Chairwoman of the Legal Committee in 2019 and Chairwoman in 2022. She is now an active member of the Ukrainian diaspora in Germany, advocating for Ukraine within business circles.

Alesya has three children and loves to go hiking in the Taunus hills.

**Kristian Andersson**

Head of Banking and Financial Services Committee
CEO of JSC "SEB CORPORATE BANK"

Kristian was born 1962 in Lund, Sweden. He is the CEO of SEB Corporate Bank in Ukraine since 2012 and has been based in Kyiv since 2008. He joined SEB in 1994, where he since has held various positions in Stockholm, Frankfurt, Oslo and Kyiv. Prior to transferring to Kyiv he was within structured finance and held the position as Head of Export & Project Finance in SEB Frankfurt 2004-08.

He holds an M.Sc in Shipping, Trade & Finance from Cass Business School, City of London (1993), and a B.Sc in Nautical Science (Master Mariner) from Chalmers University of Technology, Gothenburg (1985). He started his career working in the merchant marine, including 7 years as an Officer aboard various types of vessels before his studies in London.

Kristian has a boat in Sweden that he takes care of and sails.

Consolidated Financial Results 21 – 24 (local reporting)
AHK has been accumulating reserves while raising income from the market

	2021 €	2022 €	2023 €	2024 €
Income	1 052 629	1 101 664	976 694	1 203 239
Membership income	171 173	136 787	180 446	311 975
Services /Projects	323 340	281 212	244 631	265 641
BMWK contribution in total	558 117	683 665	551 617	625 623

Expenses	1 018 752	1 012 227	918 126	1 124 665
Staff costs	632 922	630 967	540 259	680 621
General expenses	379 535	346 208	356 998	414 391
Investment	6 296	35 052	20 869	29 652

Result	33 877	89 437	58 568	78 574
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A small deficit in the subsidiary....

Statement of financial results, UAH 2024

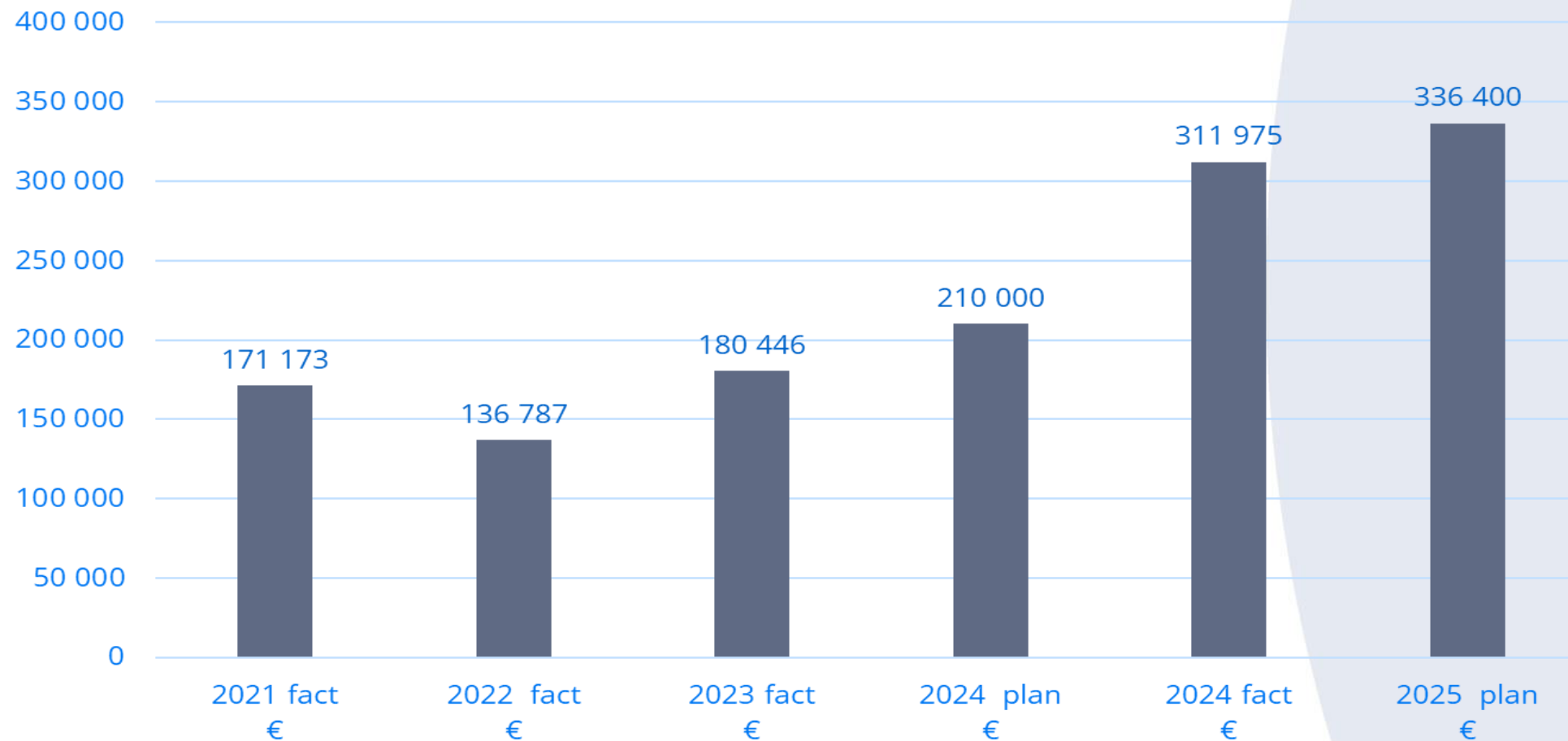
	Article	String code	2024	2023
1		2	3	4
	Net income from sales of products (goods, works, services)	2000	12 274 141,70	12 998 035,25
	Other operating income	2120	1 541 525,09	3 138 671,29
	Other income	2240	-	-
	Total revenues (2000 + 2120 + 2240)	2280	13 815 666,79	16 136 706,54
	Cost of sales (goods, works, services)	2050	(5 848 669,00)	(6 471 245,70)
	Other operating expenses	2180	(10 410 821,69)	(8 560 126,07)
	Other expenses	2270	(911,25)	-
	Total costs (2050 + 2180 + 2270)	2285	(16 260 401,94)	(15 031 371,77)
	Financial result before taxation (2280 - 2285)	2290	(2 444 735,15)	1 105 334,77
	Income tax	2300	-	-
	Net income (loss) (2290 - 2300)	2350	(2 444 735,15)	1 105 334,77

...and a large surplus at the chamber

Statement of financial results, UAH 2024

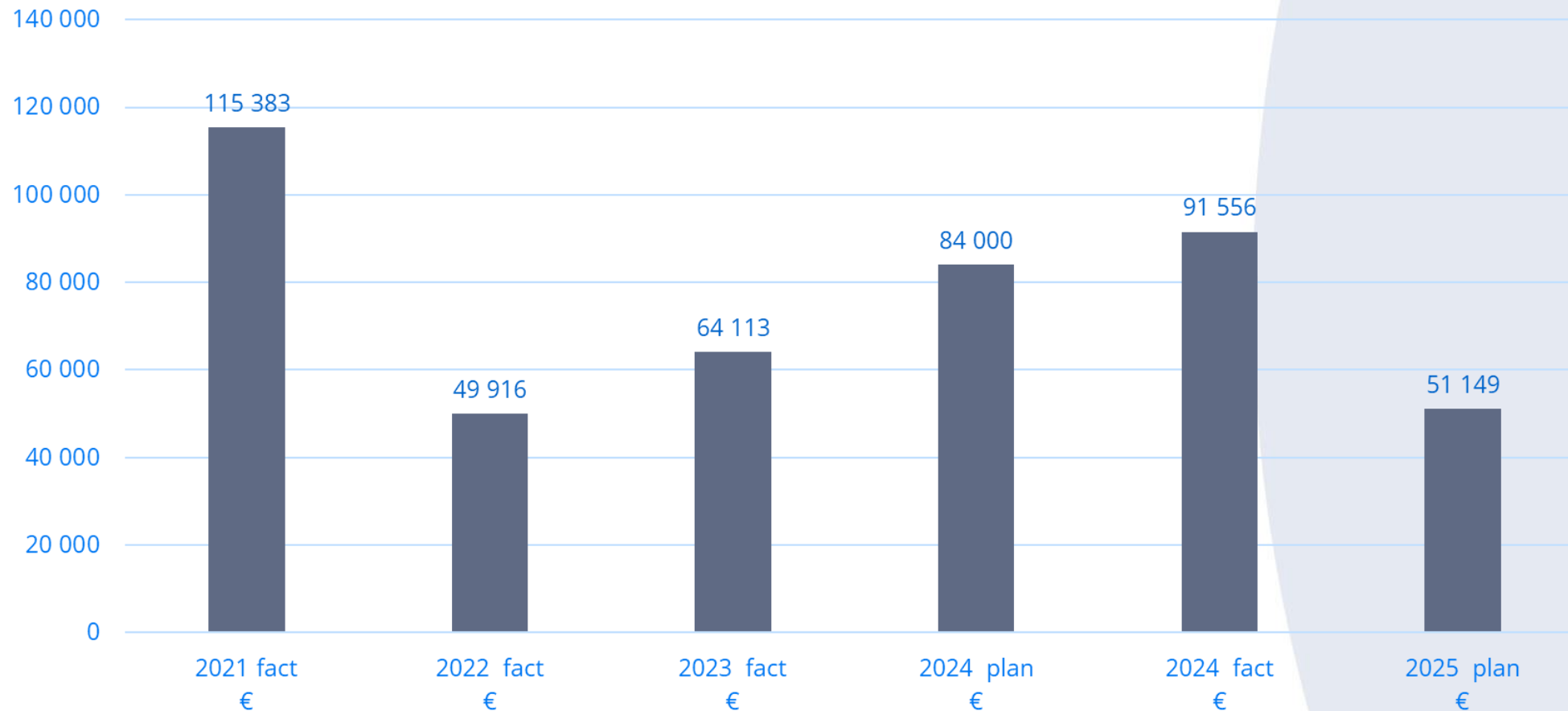
Article	String code	2024	2023
1	2	3	4
Net income from sales of products (goods, works, services)	2000	-	-
Other operating income	2120	55 011 242,59	43 706 415,44
Other income	2240	-	436 897,26
Total revenues (2000 + 2120 + 2240)	2280	55 011 242,59	44 143 312,70
Cost of sales (goods, works, services)	2050	-	-
Other operating expenses	2180	(38 133 973,84)	(30 170 122,44)
Other expenses	2270	-	(436 897,26)
Total costs (2050 + 2180 + 2270)	2285	(38 133 973,84)	(30 607 019,70)
Financial result before taxation (2280 - 2285)	2290	16 877 268,75	13 536 293,00
Income tax	2300	-	-
Comprehensive income (loss) (2290 - 2300)	2350	16 877 268,75	13 536 293,00
net profit (loss) for the year		3 340 975,75	-629 238,43

Income from memberships twice the pre-war level



REPORT

Office rent half the pre-war level



REPORT

AHK must further raise income from the market, as support from Germany goes down

REVENUE	PLAN 2025
Memberships	336 400
Services	538 456
Government Grant	845 000
EXPENSE	PLAN 2025
Personnel	1 164 383
Administrative	468 873
Investment	86 600
RESULT	0

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5



Nexia DK. Auditors and Consultants is a group of companies that is part of the leading global network of independent audit and consulting firms – **Nexia**. **Nexia** is a full member of the **Forum of Firms (FoF)**, the **International Federation of Accountants (IFAC)** and is a leading international network according to the **International Accounting Bulletin Survey 2024**. The Nexia network includes **624 offices** in more than **123 countries**.

AUDITOR
2025



online

- AHK Talks
- Round tables
- Committee events
- Deep dive sessions



live

- New Year's Reception
- General Assembly
- Spring Reception
- German-Ukrainian business dialogue
- Summer Reception
- Back-to-Business Reception
- German-Ukrainian Business Awards – GALA evening
- German-Ukrainian Business Forum

ACTIVITY PLAN

Building a strong German-Ukrainian cooperation and support platform, providing comprehensive support to businesses through consultancy, services, advocacy, information and networking.

Quality



- Improving the quality level in all areas of activity: information, consulting, events, communication
- Feedback-Loops from members, customers, staff.
- Standard operating procedures.

Productivity



- Maximizing individual and team performance to ensure growing financial independence and business efficiency.
- Employment of modern management instruments
- Reducing complexity.

Focus



- Focusing on core activities: Services that actually sell, Events that people want to go to, Information that is actually needed and read, advocacy with impact.

ACTIVITY
PLAN



Olexiy Mironenko
Chairman Logistics and Transport



André Pilling
Chairman Agriculture

FAREWELL



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AHK Ukraine - German-Ukrainian Chamber of Industry and Commerce

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für Wirtschaft
und Klimaschutz

aufgrund eines Beschlusses
des Deutschen Bundestages

THANK YOU!



AHK

Deutsch-Ukrainische
Industrie- und Handelskammer
Німецько-Українська
промислово-торговельна палата